Agents & Brokers: Selling in the Marketplace

HealthCare.gov

Your Marketplace Weekly Recap

The **Marketplace Weekly Digest** is your weekly recap on the Marketplace, including announcements and important dates and deadlines for agents and brokers.



Special Announcements

- Under new rules beginning in early 2019, Marketplace consumers may need to choose a plan in the same metal tier category (instead of all available categories) during their SEP window. <u>Learn more</u>.
- Remind your clients that they MUST pay their first month's
 premium by the due date for their coverage to take effect. If they
 don't, they may lose their coverage. For additional information, visit
 this website.
- Agent and Broker frequently asked question (FAQ) of the week: How do I manage my Individual Marketplace and/or SHOP clients' accounts after their initial coverage applications have been submitted and approved?



Help Consumers in Need All Year

- Help On Demand is a consumer referral service that helps you
 connect with more consumers in need of assistance to maximize your
 Marketplace enrollments. <u>Learn more about how to register for Help
 On Demand</u>, and how to maximize your participation.
- A <u>special enrollment period (SEP)</u> enables eligible consumers to enroll in or change a Marketplace plan outside of the Open Enrollment period.
- Small businesses are able to offer <u>Small Business Health Options</u>
 <u>Program (SHOP) health and/or dental coverage</u> year-round.
- Interested in selling SHOP plans in 2019? Check out this FAQ to learn more about SHOP and how to get started.



Plan Year 2019 Registration and Training

- Make it your New Year's resolution to <u>complete Marketplace</u> <u>registration and training for plan year 2019</u> to assist consumers yearround!
- Are you wondering what your registration status is? The <u>Marketplace Registration Tracker</u> allows you to look up your Marketplace registration status using your National Producer Number and ZIP Code.



New Tools and Enhancements

- Check out the <u>Marketplace Original Series: Agent and Broker</u>
 <u>Learning On Demand</u> to find information on <u>maximizing your</u>
 <u>Marketplace enrollments</u>, <u>privacy and security standards</u>, and more!
- See the accompanying <u>Companion Guide</u> to the video series for supplementary information and links to other useful resources.
- The <u>FAQs for Agents and Brokers website</u> has been updated! Find answers to your questions with ease by browsing the topic categories or searching using keywords.

Have questions? Check the FAOs for Agents and Brokers and this list of websites and Call Centers to find the right contact.



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